

BUSINESS PROFILE

OVERVIEW

Swanlite is a specialist Lighting Solutions Company, with its head office based in Durban, KwaZulu Natal, with over 37 years experience in the design and supply of lighting luminaires and solutions, to various projects, locally, nationally and internationally. Swanlite's equity transaction at the end of 2010, saw Investec Bank Limited become a shareholder. Swanlite is a founding member of the ILM Lighting Group (Independent Lighting Distributors (PTY) Ltd) which has members throughout South Africa and Namibia and is the exclusive Southern African (SADAC) Distributor for both THORN and Zumtobel Lighting Limited.

Swanlite differentiates itself from other such lighting organizations by not only making use of the most up to date and sophisticated lighting design programmes available but through constant research and supply of the latest technologies available. Through Swanlite's association and affiliation with international lighting power houses such as THORN and Zumtobel. we have access to the leading lighting technologies available globally. Swanlite is therefore in a position to offer the most accurate and comprehensive lighting designs and solutions, tailored to individual requirements and financial means. thus adding unique value to all its clients.

Based on the principle, that prevention is better than recovery, Swanlite believes that as an organization, it has a social responsibility to work on minimizing the environmental impact of its products, processes and services supplied and/or offered. To achieve this Swanlite is committed to offering the best environmental choices and products that either:

- Have the best environmental performance on the market
- Are the most innovative environmentally friendly products in its portfolio
- Are the best environmental solution in its application area.

Swanlite ensures rapid delivery of only the 'best quality' luminaires and prides itself on its technical expertise, after sales service and guaranteed back up facility. With Customer satisfaction being paramount to Swanlite's business, it is our mission to treat each customer as an individual and offer them a personalized service, so as build lasting relationships and repeat business.

Together with its vast technical knowledge, large product range and its competent and committed team. Swanlite is able to offer a very unique service to an array of customers that span across a wide spectrum of industries and professions. These include Local Governments and Municipalities, Various Industries and Institutions both large and small, Electrical Consultants, Architects, Electrical Contractors, Interior Designers. and the end user.



Umhlanga Pier



Durban ICC



Moses Mabhida Stadium

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BLACK ECONOMIC EMPOWERMENT STRATEGY

In Changing with the times, Swanlite has adopted a pro-active approach to Black Empowerment Policies and more importantly Broad Based Black Economic Empowerment. Swanlite conforms to all governmental and legislative BEE Regulations and is currently a Level 3 BBEE Contributor. Swanlite is of a vision, that not only will this ideology affirm its strength in the field of lighting but will also assist in its continued growth and attempts to remain at the forefront of the South African lighting industry.

Please refer to Swanlite's most recent **Qualifying Small Enterprise B-BBEE Verification Certificate**, attached.

PRODUCTS AND SERVICES

The following are the products and/or services offered by Swanlite:

- Lighting Designs: Computerized lighting layout schemes.
- Lighting Luminaires: Interior and exterior, architectural, commercial, decorative and industrial luminaires, Streetlights. Floodlights and LED's.
- Building Automation Solutions and Sensors. Fully intergrated and/or standalone
- Lamps: Various lamps that are suitable for use in Swanlite's range of luminaires and other applications.
- Control Gear: Various control gears that are suitable for use in Swanlite's range of luminaires and other applications.
- Poles & Masts: Both fibreglass and hot dipped galvanized of all sizes, to meet any requirement and to accommodate various lighting luminaires.

CURRENT PROJECTS

Swanlite is currently involved in the following projects:

- COCA COLA- New bottling facility, Matola Gara, Mozambique
- MR PRICE New Distribution Centre, KZN
- BOXER SUPERSTORES- COUNTRYWIDE
- SPAR STORES - KZN



KSIA Bridge



Proud Heritage : Briardene



Greyville Race Track

BUSINESS PROFILE

COMPLETED PROJECTS

Swanlite has successfully designed and supplied luminaires for the following Projects:

- LIBERIAN IRON ORE – Port Facility
- NEW KWA-MASHU SAPS FACILITY
- POMEROY & DANNHAUSER CLINICS - KZN
- SIMBA (PEPSICO) PROSPECTON PLANT - KZN
- BELL EQUIPMENT SALES & SERVICING FACILITY – Kitwe, Zambia
- PRASA Silverton Project – Gauteng
- EAST COAST RADIO HOUSE - Upgrade
- IZINGA JEWISH SCHOOL & HOUSING DEVELOPMENT
- ORIBI AIRPORT - Pietermaritzburg
- La SAURDINE BRIDGE - Mauritius
- HILLCREST HOSPITAL – KZN
- The new KING SHAKA INTERNATIONAL AIRPORT and the N2 TOLL INTERCHANGE BRIDGE
- Floodlighting for Durban's NEW MOSES MABHIDA STADIUM
- RIVERSTONE SHOPPING CENTRE – Swaziland
- RAINBOW CHICKENS – Rustenburg, Gauteng
- ICC (DURBAN) Phase 2 and Phase 1 revamp
- SPRINGBOK RUGBY PLAYER HOMES – John Smit, Tendai 'Beast' Mtawarira, Stefan Terblanche, AJ Venter
- Floodlighting for GREYVILLE RACE TRACK
- GATEWAY THEATRE OF SHOPPING
- PARLIAMENT BUILDING PIETERMARITZBURG
- TOYOTA- PROSPECTON: Paint Plant, Bumper Plant, Spray Booth, Blanking Plant
- ZIMBALI ESTATE- Security Lighting
- UNIVERSITY OF KWA ZULU NATAL- The Memorial Tower Building
- POWER STATION AT BELL VIEW- Mauritius
- PG BISON - PIETERMARITZBURG and UGIE
- ROKO KINGALI HOTEL • Rwanda
- RICHARDS BAY MINERALS
- CITY OF UMHLATUZE · Municipal Offices and Streetlighting

CONTACT DETAILS

Should you require Swanlite's services and/or further information, please do not hesitate to contact our offices:

Telephone: (031) 201 0000

Fax: (031) 201 9999

Email: info@swanlite.co.za



Durban ICC : Internal



Hillcrest Hospital



Millenium Bridge Umhlanga